

**REQUEST FOR PROPOSAL**  
**CONCESSIONS OPPORTUNITY**

**Addendum No. 8**

**July 12, 2019**

Item	Change/Clarification
Per the definition of Space S1 in the revised Attachment 1--“Kitchen (S1): This location identified as the kitchen is meant to be for cooking and preparation and not to serve customers.” --are we required to propose a brand in this space and provide the full brand response as stated in RFP TAB 2.1 - Concept A) Brand?	No.
Is there any dry or cold storage space available on the Ramp Level of Terminal F, and if what rooms on the ramp level CAD file would be available?	Yes, please review page 14 of the Attachment 4 “Concessions Guidelines”.
What is the assumed rental rate for support space at DFW?	Rental rate for all terminal storage locations is \$50/square foot per year.
Exhibit D of the pro forma indicates a line for “Sponsorship Fee(s)”. What business or operational expense is this to represent?	If applicable, this is referencing any sponsorship rights to be paid to the airport. This will likely not apply to the concepts in the Request for Proposal (RFP).
On the Addendum #1 file, Minimum Requirement #13 indicates “Tenant will be charged O&M on S1, S2, S3 and S4.” What is the basis of the O&M charge and how is it calculated?	Tenant airlines and the Board pay operations and maintenance expenses of the respective terminal buildings they occupy or manage. These costs may include, and are not limited to: HVAC, electricity, janitorial, elevator/escalator maintenance, water, sewer, exterior window cleaning, terminal pest control, trash removal (ramp), security, administrative fees, and other necessary charges to keep terminals in a safe and sanitary condition. It is important to note that none of these costs are for

	maintaining the interior of concession areas. These costs are charged on a square foot basis.
On the Addendum #2 Product Description, would electronics be classified as “Specialty Retail” or “Miscellaneous”?	Electronics will be under Specialty Retail.
Can the following two questions be merged into one response?  B) Customer Experience/Operations b. What technology and innovations will be used to market to and entice new customers?  AND  D) Innovation Describe how your concept will capitalize on emerging technology trends and customer experience enhancements 1) How will you utilize technology to advance your service? 2) How will incorporating these features drive revenue or increase customer service? 3) What technology advances, if any, will be utilized to assist with the operation of the location?	Yes.
What is the ceiling height of the S4 space?	There is no ceiling at S4, it is open to the roof structure. From the top of the concrete slab to the bottom of the roof slab there are 17'. From the top of the concrete slab to the bottom of the trusses supporting the roof slab there are 15'4".

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