

**REQUEST FOR PROPOSAL**  
**CONCESSIONS OPPORTUNITY**

**Addendum No. 2**

**May 31, 2019**

Item	Change/Clarification
Can you provide demographics for the DFW Customer Segments (i.e. age, sex, marital status, ethnicity, etc.)?	Please see "Terminal Demographics FY18" under Resources
When will the RFP's for Concessions begin going out? Is it the August release or is that when the leases are expected to end?	The RFP for locations in Terminal A and D is expected to release in August.
S4 is listed as a "Kitchen" on Attachment 1 but as Café, Bar, Retail in the Presentation. Is Attachment 1 a typo?	Please see updated Attachment 1 Package Document. S4 is to be a Café/Bar/Retail.
There are 2 or more of a same concept in S2 and S3. Does one of them have to be 100% ACDBE or can operator do a JV without needing an exception? With one kitchen this will not be possible.	<del>JOINT VENTURES ARE NOT AN OPTION FOR MULTI-LOCATION and/or CONCEPTS UNLESS WAIVED IN WRITING BY the Vice President or designee of BDDD prior to proposal submission. Please submit your waiver in writing 30 days prior to submission.</del> <b>This has been revised and is no longer a requirement. See Addendum 4.</b>
How do you envision the use of robotics/food service in Terminal F?	We encourage creativity and want to see how you will utilize robotics/food service in this area.
How can a small startup company with no history but committed and creative staff be involved?	Please see the DFW Concessions website for resources.
Can you provide demographics for the consumers that will travel in Terminal F?	There is no demographic data available for Terminal F.
How long does it take to obtain an ACDBE certification?	Contact: NORTH CENTRAL TX REGIONAL CERTIFICATION AGENCY 624 Six Flags Drive, Suite 100 Arlington, TX 76011

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	(817) 640-0606 or <a href="http://www.nctrca.org">www.nctrca.org</a>
Will there be a tour of the space?	No.
Who equips the kitchen?	Concessionaires are responsible for supplying all their own kitchen equipment.
Would like the concessions guidelines	Concessions Guidelines are posted as Attachment 4.
Can S4 have its own kitchen / Back of House / prep area as S1 is far away?	No.
Given that the cost to build the integrated hold room is anticipated to be high versus traditional bar layouts, for certainty, can proposers assume that per the Proposed Zone Layouts page, they will provide seating in both the immediate S2 and S3 revenue areas and in two additional Lounge areas of 1,170/sq ft? If so, how many seats are expected to be provided in the Lounge areas?	Please refer to the table on page 12 of the DFW Terminal F Phase 1 Concessions Guidelines.  Seat count for the S2, S3, and the two additional lounge areas per the Sample 1 diagram = 153.
Can Proposers plan on DFW funding the seating in the “Business”, “General Seating” and “Ambiance Design Elements”?	Yes, subject to confirmation/coordination with selected concessionaire’s proposed plan.
What is the anticipated opening of this terminal to the public?	Substantial completion is scheduled for Spring/Summer 2021.

Please continue to check our website [www.dfwairport.com/concessions](http://www.dfwairport.com/concessions) for updates.