

REQUEST FOR PROPOSAL

CONCESSIONS OPPORTUNITY

Addendum No. 3

August 24, 2018

Questions	Answers
Is "rent" used synonymously with "10% of	Yes. Please see the revised Package
gross receipts?" The preferred supplier	Document.
receives the office space at no cost in	
year one and also in year two and year	Yes.
three correct?	-
MAG - we define an amount as a	There is no MAG.
minimum monthly payment which we	
must make to the airport each month	
unless the 10% gross revenue payment is	
greater that that amount in the given	
month, is this correct?	The maining a loss of early include a visual
Under Services, List, Pricing and	The pricing plan should include prices
Payment, the second point reads" The pricing proposal shall include all-inclusive	for individual meet and greets, all- inclusive monthly rate, and any
pricing by monthly rate"? I don't	additional a la carte services. Please
understand thisdon't we take payment	refer to Addendum 2.
directly from the customers?	
Is there any payment involved to the	Refer to the Draft Agreement.
airport authority other than the 10% of	
gross receipts, payable monthly, and the	
MAG, if applicable?	
In the content page of the RFP document,	See Attachment 3: Draft Agreement
it has mentioned there is Attachment 3 –	-
Draft Concession Agreement. Could you	
please kindly also upload the draft	
agreement into the portal for our review?	

Please continue to check our website <u>www.dfwairport.com/concessions</u> for updates.