

**REQUEST FOR PROPOSAL**  
**CONCESSIONS OPPORTUNITY**  
**ADDENDUM NO. 1**  
**February 13, 2017**

Questions	Answers
Would the Airport consider a minimum 2 week extension for Package F&B-3? It would allow for the proper evaluation and RFP development.	No.
I see new RFP's have been added to the web page for 2017. The addendum area checking for updates and new proposal turn in date for SVC-03 shoe shines is no longer there. Would you please advise where we are to check for updates of turn in date and time for this package?	The Shoe Shine package is not part of this solicitation and will be re-released later this year.
Does the Asian Bar & Grill have to include a breakfast menu?	Yes.
What is the CAM rate?	DFW does not have a "CAM" charge, but we do have an Operating and Maintenance (O&M) charge per the Schedule of Charges. <a href="https://www.dfwairport.com/cs/groups/webcontent/documents/webasset/p2_582378.pdf">https://www.dfwairport.com/cs/groups/webcontent/documents/webasset/p2_582378.pdf</a>
Is there a marketing fee?	Yes, the current O&M rate for FY17 is 0.5% of gross sales. Refer to the Schedule of Charges.
What were the enplanements per terminal in 2016?	Refer to "Resources" for the enplanement information.

<p>We understand the need for page limits and support this however, for the packages with multiple units (retail has as many as 4 separately branded locations) the page limits currently posted are identical to the packages that only require the presentation of one brand for one location. Would the airport consider extending the page limits for the packages with multiple units as this seems to greatly limit our ability to share important information about each brand? In other RFP examples the page limits are usually directly linked with the number of concepts.</p>	<p>DFW will increase the page limit by 10 pages.</p>
<p>Would the airport consider removing renderings from the page count so that bidders have room to fully display their concept with 4 to 5 pages of renderings and still comply with page limits?</p>	<p>Yes.</p>
<p>Are the design renderings included in the page count limit?</p>	<p>No.</p>

**Please continue to check our website [www.dfwairport.com/concessions](http://www.dfwairport.com/concessions) for updates.**