

REQUEST FOR PROPOSAL

Terminal RFP CONCESSIONS OPPORTUNITY

**Addendum No. 8
August 13, 2024**

**Final Date for Questions and Clarifications:
Friday, July 19, 2024 by 5:00 pm CT**

Proposal Due Date:

Monday, August 26, 2024, by 2:00 pm CT, 2024, by 2:00 pm CT

Items	Change/Clarifications
<p>Revised Exhibit F-5 MWBE Commitment Form and Compliance Form</p>	<p>Included Compliance Form as part of Exhibit F-5. https://sites.dfwairport.com/concessions/solicitations/current/index.php</p> <p>Exhibit F-5: Minority/Women Business Enterprise (M/WBE) Commitment Form AND Minority/Women Business Enterprise (M/WBE) Compliance Plan are required as part of the bid/proposal submission.</p>
<p>Package 18: Nap Centers Revised LOD.</p>	<p>Space D-NC-102 Gate D24 LOD square footage changed from 2,344 to 1,757. The demising walls are not changing from their current configuration.</p>

<p style="text-align: center;">Questions</p>	<p style="text-align: center;">Answers</p>
<p>If a joint venture is allowed to bid on packages with multiple locations, must each joint venture comprised in the joint venture participate in the financial risk and reward for each location within a package? For example, in a JV consisting of (4) entities, does entity A have to participate in the financial risk and reward for each of the 4 locations in the package?</p>	<p>We will need more clarity to answer the question. Here is a link to the Joint Venture Guidance - Microsoft Word - p1_009506 (1).doc (ctfassets.net)</p>
<p>If we are subleasing one location in a package to an ACDBE, are we required to provide a draft of the sublease?</p>	<p style="text-align: center;">No.</p>
<p>Regarding Form F-1: ADCBE Commitment Form - ACDBE goal for Package 17 is 0% / not required. Which box are we supposed to check off on this form?</p>	<p>There is no need to complete Form F-1 with a zero (0) goal. You can mark the form as N/A.</p>
<p>Regarding Form F-2: ACDBE Intent to Perform- Revenues - Since our ACDBE requirement for Package 17 is 0%, do we need to complete this form and include in the proposal? If so, where/how should we mark it as “Not Applicable”?</p>	<p>Yes, mark the Form F- 2 as N/A or Not Applicable.</p>

<p align="center">Questions</p>	<p align="center">Answers</p>
<p>Regarding Form F-4: ACDBE Concessionaire Information</p> <ul style="list-style-type: none"> - On pages 57-61 “Joint Venture Eligibility”, do these forms need to be included if we are not a joint venture or required to have ACDBE percentage for Package 17 requirements? If so, then how should we mark as “Not Applicable”? 	<p align="center">Yes, as N/A or Not Applicable.</p>
<p>Regarding Form F-5: M/WBE Commitment Form</p> <ul style="list-style-type: none"> - If we already have a kiosk constructed then do the M/WBE requirements of 30% apply to our proposal? - If we plan to refurbish only the existing kiosk lighting in Terminal D30-Landside, would a MBE-certified electrician services satisfy the 30% M/WBE requirement? 	<p align="center">The M/WBE Commitment Form and Compliance Plans are due with all proposals.</p>
<p>Regarding Form F-6: Active Participants List</p> <ul style="list-style-type: none"> - What is the Concessions Solicitation Number, Solicitation Name, and Name of Prime Concessionaire that we should provide? <ul style="list-style-type: none"> o For example, would Solicitation Name and Prime Concessionaire name be listed as our Company name then? o Is the Concessions Solicitation Number the Package Number we are bidding on? - Is this form required in the proposal for Package 17 as we are not a Joint Venture or ACDBE Active Participant? If so, how do we mark as not applicable? 	<p align="center">The Solicitation Number is 051324, the Solicitation Name is Concessions Opportunity. The Prime name should be placed where it asks for the “Name of Prime Concessionaire. As a Prime Concessionaire you would list your name and mark N/A for the rest of the information. All Prime Concessionaires need to complete the form.</p>

<p align="center">Questions</p>	<p align="center">Answers</p>
<p>On Exhibit H: Proposal Checklist - Requirement H. states “draft joint venture or operating agreement must be submitted in its entirety...” does this apply if we are not a joint venture or if there is 0% ACDBE requirement for Package 17? o If it does apply then what type of documents would we be required to submit as a Limited Partnership?</p>	<p align="center">Mark N/A.</p>
<p>If proposer meets ACDBE goal through the proposing entity, what forms or Exhibits (if any) need to be submitted for a subtenant that is ACDBE certified and/or a subtenant JV that includes ACDBE certified firms?</p>	<p>Submit the Commitment Form and Intent to Perform noting on the Intent to Perform that the ACDBE is a subtenant and the dollar value of the revenue the subtenant will produce. The same applies if the subtenant in in a JV and submit the JV agreement.</p>
<p>If proposer meets the ACDBE goal through 100% self performance, what forms or exhibits (if any) need to be submitted for a subtenant that is ACDBE certified and/or a subtenant JV that includes ACDBE certified firms?</p>	<p align="center">Same as Above.</p>
<p>We have a question regarding the bidding process. We understand that brands need to choose one operator to bid with per package. However, does this also apply to ACDBEs that will be subtenants? For example, for Package 6, does an ACDBE brand that will be a subtenant need to choose one operator to bid with, or can it be included in two different bids for the same package?</p>	<p align="center">Refer to page 16 in the RFP.</p> <p>In the event multiple entities propose the same brand within a package, DFW will require documentation from the brand indicating their preferred entity. DFW reserves the right to disqualify the remaining entity (entities) with the same brand in that package.</p>